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Newsletter ::: October 2009

Relax during bath time . . .

. . . with the tub babies love. Discover what the Europeans have been doing for years. Spa Baby, the European style tub allows your baby to bathe in a natural upright position, much like the way they spent their first nine months. With warm water up to chest level, babies stay warm and even colicky babies find it relaxing.



Spa Baby is made from safe, non-toxic, recyclable material that is free from BPA, PVC, phthalates and lead. Because your baby stays warm during the bath, a Spa Baby tub uses up to 50 times less energy than other bath solutions. The water stays warm and so does your baby, so no additional warming measures are required. Beautiful styling in a translucent sea green, flow back handles and a stable non-tip base let you relax at bath time with your Spa Baby.

For more information, [click](#), or give us a call at (847) 679-6146.



Friends,

I have just come back from 4 days in Las Vegas, where I attended the largest trade show of its kind anywhere in the world, the All Baby and Child Show. The overwhelming underlying buzz during the show was Green. Many companies are bringing back manufacturing to the United States, going beyond even the new Consumer Products Safety Commission standards, and introducing organic options in there already established product lines. Clothing, baby carriers, furniture and especially mattresses were on display en mass. With over 10 miles of isles to cover in just four days from 9am to 6pm each day, I'm ready for a vacation, but getting our store ready for all the new product coming in will take all our efforts. To make room for all the new products ranging from organic diapering systems to Greenguard Certified furniture

made in the USA, we are having a comprehensive floor sample furniture clearance sale. The new product coming in over the next few months and into the first quarter of the new year are full of innovation, value and responsible manufacturing processes. I invite you to come in now to save big money on furniture and see what's new.

Sincerely,
Your Green Guru

Someone You Should Know

With an eye for design and the experience of a mom, Patty can guide you through the purchase of the most elaborate custom bedding creation or the most practical stroller decision. As a sales associate with five years of service at Lazar's Furniture, Patty is a valuable member of our team and we know you will enjoy working with her!



::: Happy Holiday Halloween! :::

Thank you!

Hi Mark,

I just wanted to compliment you on the fabulous service we received today. The two guys who came out to re-build my daughter's crib (which we bought from you 4.5 years ago) for our new baby were so amazing. First of all, they were beyond nice. Secondly, they did everything they could to make sure the crib was put together safely. They went above and beyond by going to 2 hardware stores because we were missing 2 pieces. Then they noticed the matching armoire was a bit off kilter and fixed that, too!!

Wonderful service and I really thought you should know. We recommend your store to everyone and will continue to do so.

*Thanks again for everything,
P.L.
Chicago, IL*

Dear P.L.,

Your experience with our service men is exactly the kind of experience we aim for with all of our customers. We sincerely appreciate the business all of our customers have given us over the past 93 years and will do whatever we can to earn this kind of praise going forward.

Thank you,
Mark Lazar
Lazar's Juvenile Furniture
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